

Supercharge your people's engagement with intelligent 1-on-1 introductions!

Let Zenvoy help your people engage with your organization and each other. Design and implement an A.I. driven online community to help your people build their professional network.

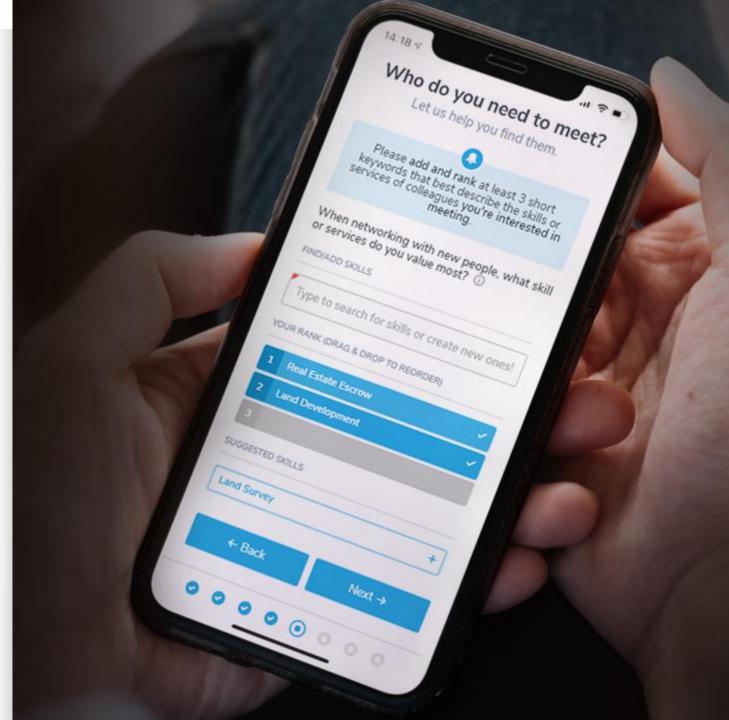
SALES@ZENVOY.COM

What is Zenvoy?



Zenvoy.com is a customizable & private networking platform that helps organizations create and manage their own fully whitelabeled, year-round online networking communities.

- ✓ Quick Setup & Stress-Free Management
- Intelligent 1-on-1 Introductions/Forums
- ✓ Administration, Analytics & Insights





The Problem:

Networking isn't fun; **it's work,** and most organizations struggle to consistently provide networking value month after month to their fatigued memberships.

We constantly hear the same problem from prospective clients;

"How do we improve engagement?"

Unfortunately, this is a shared- **and growing** - pain point among most networking, business and common interest organizations today.

The State of Networking



Steven Johnson



@myorganization not sure whether to renew my membership. I meet the same people at every event. How does this help me find business? 😵

 3:30 PM - Jan 2020
 102 Retweets 28 Likes

 ○
 19
 102
 28



Your Organization @yourorginzation

42m

Hi @StevenJohnson, we do our best. Unfortunately, it's hard to guarantee which people will attend our events. Have you signed up to our new year-round online networking platform? Expand

How does Zenvoy work?

zenv

Zenvoy strategically introduces your members to one another using an A.I. matching engine designed with your input! Introduced members can share mutually beneficial skillsets, services, networking opportunities...you decide!

- **Design-** Build unique matching questions • to help introduce your members.
- **Prioritize-** Rank your matching questions Ð to influence which member to member introductions take precedent.
- **Understand-** Leverage unique insights Ð from your members networking habits!

26	env⊚y		0				
.lı	Overview	Community Stats Member Roster Posts Community Setup Admins					
÷	Your Organization 1	General Color & Themes Preferences Algorithm					
	Your Community's Name 🛛 🔿						
â	 Notice. Tell our algorithm what criteria is most important when matching your members! Create and rank matching questions to help set a unique networking tone for your community. 						
	Messages	Matching Questions					
		1 Custom Question A	2				
		2 Custom Question B	2				
		3 What skills or services matter most to you when meeting new					
		4 What is your age & professional experience? 6					
		5 How far away are you looking to network with others?					
		 Default Matching Custom Matching Non-Matching Archived Questions Survey Question Questions 					
		Add Question					
*	Unpin Sidebar						

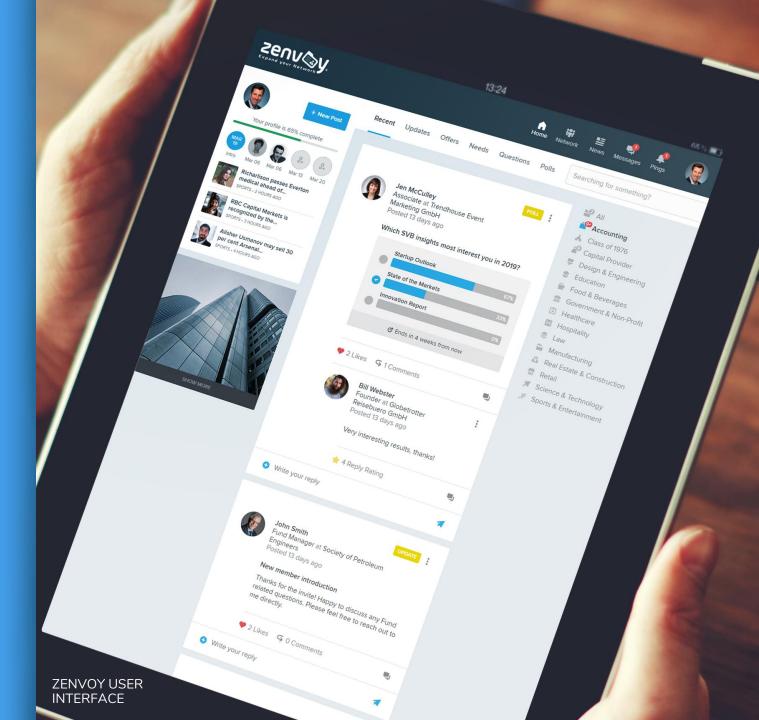


The Product:

We give you a proactive solution that finds & introduces mutually beneficial colleagues within your organization's member-base, while cultivating valuable, convenient and appropriate conversations.

"We give you the flexibility and creativity to substantially increase your member engagement & promote knowledge sharing!"

- ✓ Customization Our Clients can fully white-label and control the platform.
- Support- Zenvoy powers the platform & provides full Client + End-User customer support.



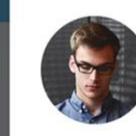
Your Community:

Every community created on the Zenvoy platform is opt-in. Your members complete a brief **2-3-minute** onboarding process during which your community's Al engine learns who and what they need.

 Adoption Rate- Our typical communities enjoy a 25%+ adoption rate by year one!

- 1-on-1 Introductions- Your members select from Weekly, Every Other Week or Monthly introductions curated by your custom A.I. matching algorithm.
- Refinement- Your members have the option to supply feedback & notes following each introduction.





Jim Gaffney CEO & Co-Founder, Gaffney, LLC 20+ years experience

 YOUR INTRDUCTION COMPATIBILITY WITH HALLE

 Experience Compatibility
 85%

 Skills/Services Compatibility
 59%

 Location Compatibility
 76%

 COMPANY DETAILS
 76%

 I 50 N Wacker
 Intervent@klinginc.com

 Image: I 1 (451) 555-8912
 5KILLS & SERVICES

Supplier	Software	Convention Beuros				
Supply Chain Manager		Commercial Real-Estate				

BIO

A financial executive who possesses the decision-making abilities, personality, and communication skills...

X

Virtual Business Cards:

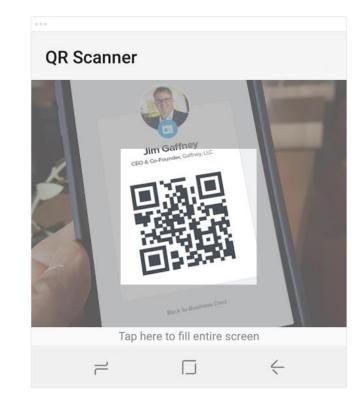
Zenvoy's Virtual Business Cards (VBC) are an impressive way to create that **unique** networking experiences you and your members value. Here are some of our great features:

"Our association exists with the sole purpose of helping members generate deal-flow. Zenvoy's (VBCs) gets this done faster!"

- Scannable Your member's (VBC) can easily be shared in person using unique iOS & Android QR codes.
- Mini-Site Let your members share their (VBC) on the web or in emails using a personalized or company URL!



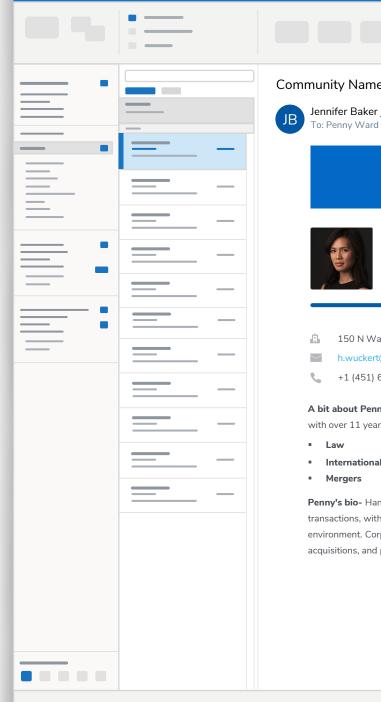
Trevor Halston Owner at Halston Consultants 12 years experience



Community Emails:

Each 1-on-1 networking introduction and every message send between members of your community will also be sent via email. Each email correspondence contains:

- Branding- Emails utilize your community • colors, logo & theming.
- **Personalization-** Your members receive emails from one of our automated community managers. Each email may be responded to for direct member support.
- Analytics- Each email sent on behalf of your community is monitored for member deliverability & engagement.



 ne Introduction r <u>j.baker@communityname.com</u> d						
Your Community's Logo						
Penny Ward CEO & Co-Founder, Wardtech, LLC 11 years experience						
	85% Compatible					

- 150 N Wacker, San Pedro, CA 90241
- h.wuckert@klinginc.com
- +1 (451) 654-8912

A bit about Penny- It's nice to meet new members of Network After Work Connect, with over 11 years of experience, here are the skills & services I can bring to the table:

International Banking

Penny's bio- Hands-on attorney, strategist and facilitator in complex international transactions, with an unparalleled passion for learning and the ability to thrive in any environment. Corporate finance experience includes private equity, mergers and acquisitions, and public offerings of debt and equity securities in capital markets.





The Results:

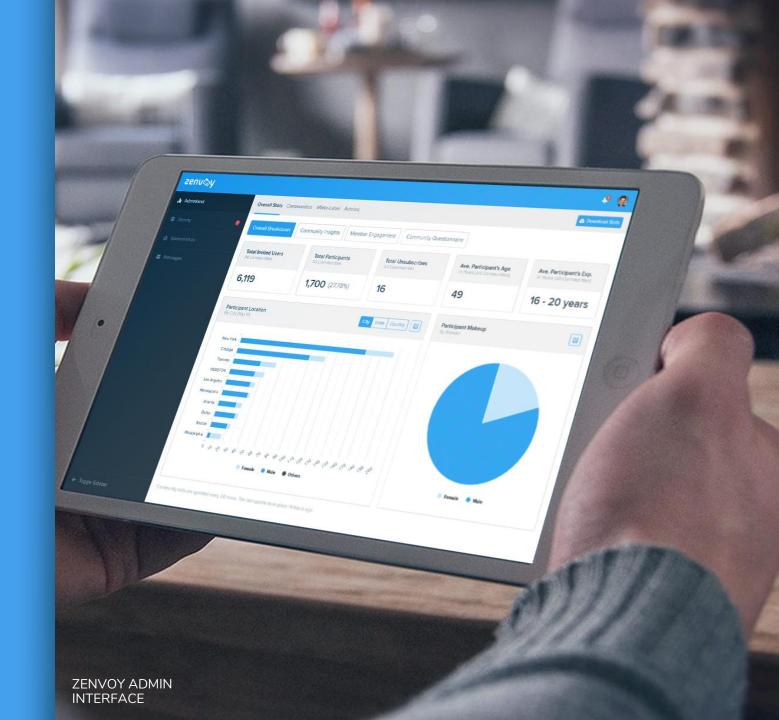
Engagement increases with each intelligence-led introduction, creating a **mutually reinforcing** value loop between the goals of your organization and the needs of your members!

- Your Member's Benefit:

We deliver a proactive solution that finds & introduces mutually beneficial colleagues within their organization's member-base, while originating valuable member conversations.

- Your Organization's Benefit:

Increase member engagement and promote collaboration. Leverage constructive new insights and administrative reporting through intelligence led networking!



Why Organizations Like Yours Need Zenvoy?

- Zenvoy's networking platform is capable of supplying value across a wide array of industries, including: Associations, Universities, Trade Publishers, Events, Networking Groups and Large Corporates.
- Introduces members using our intelligent
 1-on-1 matching engine, customized to your specifications.
- Zenvoy connect you with what matters your members and **building engagement** within your community.

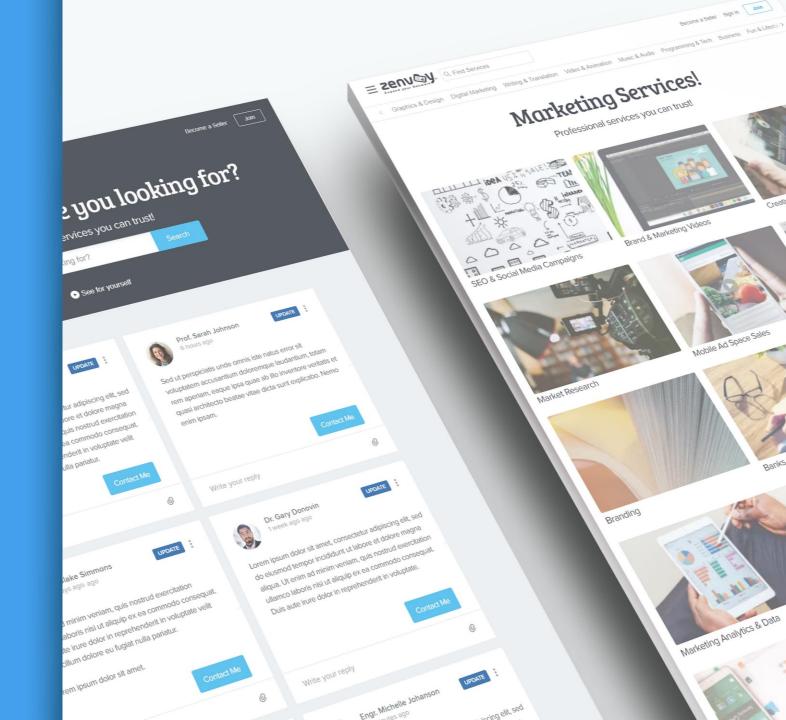
BENEFITS:	Typical Zenvoy Client Group	Typical Zenvoy End-User	Association	Higher Education.	Event	Trade Publication	Networking Ground	Corporation
Increase Brand Awareness	~		~	~	~	~	~	~
Reduce Membership Churn	~		~			~	~	
Expand Value & ROI Potential	~	✓	~	~	~	~	~	~
Build Business Referrals		✓						
Provide Year-Round Value	~	✓	~	~	~	~	~	
Highlight Top Users + Engagers	~		~	~	~	~	~	~
Provide Year-Round Connectivity	~	~	~	~	~	~	~	~
News & Event Promotion	~		~	~	~	~	~	~
Promote Growth & Engagement	~	✓	~	~	~	~	~	~
Networking Analytics & Reporting	~		~	~	~	~	~	~
Revenue Generation	~		~		~	~	~	
Knowledge Building Though Userbase	~	~	~	~	~	~	~	~
Recognize Member Driven Insights	~	~	~	~	~	~	~	~
Expert Q&A	~	~	~			~	~	
Increase Communication Across Teams	~	~	~	~	~	~	~	~
Strategic Introductions in Teams	~	~	~	~	~	~	~	~

Sponsorship Opportunities:

Zenvoy provides several fantastic branding locations for you or your organization's sponsors via email, desktop & mobile!

"Zenvoy is a fantastic sponsorship platform when we need to engage with people in a meaningful way one they remember and value."

In addition to our great networking tools, Zenvoy uses its A.I. engine to intelligently integrate with many **third-party** news and content publications. We can also integrate with your own content and social feeds!



SaaS Pricing:

Are you ready to create a **private** networking community for your organization? Let's launch the perfect community to help your members, employees or attendees get connected.

Let us know what you need, and we'll **make it happen!**

- SaaS Pricing- Pricing is based on the size of your opt-in membership. Zenvoy is happy to discuss custom pricing for very large or small organizations.
- Monthly Caps- Zenvoy can offer monthly maximum guaranteed pricing. <u>Contact us</u> for more information.





SaaS Plan Features

How many participants do you expect to invite to your networking community?

- ✓ White-label interface & URL
- ✓ Admin support & monitoring
- ✓ Networking analytics/reporting
- ✓ Concierge 1-on-1 introductions

- ✓ Leads generation & messaging
- ✓ Automated email digests
- Exclusive sponsorships
- ✓ Custom API Integrations*

Estimated Population

How many participants do you expect to invite to your networking community?

500 50,000	1M+
Invitees Invited users to your community	50,000
Estimated Population Invitees who opt-in	100%
Cost/Participating Users/Month	\$
Add-ons Additional Zenvoy services for your community	\$0.00
Setup Fee One-time setup fee	\$-,
Estimated Price/Year Monthly estimate x 12	\$



Supercharge your people's engagement with intelligent 1-on-1 introductions!

Need more info? Shoot us an email at sales@zenvoy.com or call us at +1 (888) 936-8698

"We have found Zenvoy to be of **great value** to our members. Zenvoy powers our online networking community, called 'ACG Connections', which provides a direct ROI to our members by strategically connecting them with one another to create business opportunities. The Community Billboard also serves as an open forum for our members to interact with one another. A great tool getting even more valuable as more members join.



Robert Blumenfeld- Association for Corporate Growth (ACG)

I'd highly recommend Zenvoy! I use it personally, and I've found Zenvoy to be kind of a game changer in terms of how we market valuable business connections. The system is consistently smarter than I am, and when it suggests a new contact, I have yet to be disappointed. It saves me time from hunting down potential network enhancers, and also creates a nice equitable opportunity to meet new industry contacts - all upside and no downside!



Matt Switzer- Turnaround Management Association (TMA)